



**Nicholas Landry, CEBS, CHS**  
**Senior Benefits Consultant**  
**BFL Canada**

Nicholas joins us from BFL Canada where he is a Senior Benefit Consultant working with employers and associations. From a workflow perspective, he works closely with C-Suite Executives, HR teams, risk managers and his commercial team in delivering an enhanced relationship experience for his partners.

Prior to BFL Canada he was a partner and the national practice leader for the life and benefits practice of another national commercial risk and insurance consulting firm. Nicholas has worked on both sides of the industry as both a consultant and product wholesaler for Great-West Life and Canada Life.

Nicholas has also earned other industry designations such as the CHS<sup>®</sup> (Certified Health Specialist) and has five Court of Table qualifications earned through the Million Dollar Round Table, The Premier Association of Financial Professionals<sup>®</sup>. Since 2012, he also sits on the editorial board for Forum Magazine, one of the print publications of Advocis, The Financial Advisors Association of Canada.

He has also maintained the “Fellow” status through ISCEBS since 2016. Nicholas is well known in our industry for his integrity and ability to problem solve in multiple disciplines both domestically and internationally.